ERP Systems Relationship Index: Mid-Market

Relationship scores for ERP systems are shown below. The chart highlights some of the factors which contribute to a product's overall Relationship score. Ease of doing business with, quality of support, and likelihood to recommend data is shown in the table below.

		Ease of Business	Likely to Recommend	Quality of Support	Other Factors	Score
	Acumatica					9.01
	SAP Business One					8.83
	ePROMIS ERP					8.73
	Sage Intacct					8.66
	Total ETO					8.43
	Multiview ERP					8.38
	Unanet GovCon					8.36
	SAP					8.34
	MIE Trak Pro					8.24
	TallyPrime					8.10
	NetSuite					8.01
	SAP S/4HANA Cloud					8.01

* Products are ordered by Index score. Products are ordered alphabetically if two or more products have the same Index score.

ERP Systems Relationship Index: Mid-Market
(continued)

Relationship scores for ERP systems are shown below. The chart highlights some of the factors which contribute to a product's overall Relationship score. Ease of doing business with, quality of support, and likelihood to recommend data is shown in the table below.

	Ease of Business	Likely to Recommend	Quality of Support	Other Factors	Score
Odoo ERP					7.91
SAP ByD					7.85
SYSPRO					7.77
Genius ERP					7.70
Oracle PeopleSoft					7.70
Oracle Manufacturing Cloud					7.55
Deltek Costpoint					7.38
FinancialForce Financial Management ERP					7.36
Infor LN					7.26
Rootstock					7.25
Microsoft Dynamics 365 Business Central					7.24

* Products are ordered by Index score. Products are ordered alphabetically if two or more products have the same Index score.

ERP Systems Relationship Index: Mid-Market
(continued)

Relationship scores for ERP systems are shown below. The chart highlights some of the factors which contribute to a product's overall Relationship score. Ease of doing business with, quality of support, and likelihood to recommend data is shown in the table below.

	● Ease of Business	● Likely to Recommend	● Quality of Support	○ Other Factors	Score
Munis for Schools					7.02
Kinetic					6.97
IFS					6.83
Epicor BisTrack					6.79
Epicor Prophet 21					6.68
Infor M3					6.68
Oracle EBS					6.68
Epicor Eclipse					6.66
Microsoft Dynamics 365 Supply Chain Management					6.65
Oracle ERP Cloud					6.63
Infor VISUAL					6.45
Infor SyteLine / Infor CloudSuite Industrial					6.41

* Products are ordered by Index score. Products are ordered alphabetically if two or more products have the same Index score.

ERP Systems Relationship Index: Mid-Market (continued)

Relationship scores for ERP systems are shown below. The chart highlights some of the factors which contribute to a product's overall Relationship score. Ease of doing business with, quality of support, and likelihood to recommend data is shown in the table below.

	● Ease of Business	● Likely to Recommend	● Quality of Support	● Other Factors	Score
Priority ERP					6.36
Sage 300cloud					6.30
Unit4 ERP					6.25
Sage 100cloud					6.21

* Products are ordered by Index score. Products are ordered alphabetically if two or more products have the same Index score.

ERP Systems Relationship Index: Mid-Market (continued)

Relationship Definition

Enterprise resource planning (ERP) systems are complete, integrated systems that manage all aspects of a production-based or distribution business, aligning financial management, human resources, supply chain management, and manufacturing or distribution with the core function of accounting. ERP systems are used to provide transparency into the entire business process by tracking all aspects of production or distribution, financials, and back office. These expansive systems act as a central hub for end-to-end workflow and data. A variety of departments can view the information recorded by ERP systems to ensure the correct procedures are taking place.

ERPs are used by manufacturing and distribution companies. Instead of using standalone products (which may not properly integrate) in each separate department, ERP systems provide cohesiveness from the beginning to end of all business processes. This assists in the expansion and growth of a company. While ERPs cover a wide range of functionality within themselves, they may integrate with CRM software and PSA software products. Users may also choose to integrate standalone products to form a unique ERP system. Others might solely select specific modules from an ERP system that are sold uniquely to best match business needs, instead of purchasing the entire suite. Some project-centric companies may run similar project-based ERP systems that do not focus on product manufacturing but still offer an end-to-end business solution.

ERP systems provide a variety of modules, and while each business has unique requirements, most ERP systems offer the following:

▶ Accounting features like general ledger, accounts payable/receivable, budgeting, and cash management

▶ Human resources (HR) functionality such as recruiting and payroll, or integration with HR and payroll solutions

▶ Basic sales and customer management features or integration with CRM solutions

▶ Functions to create different types of quotes, sales orders, and returns

▶ Purchasing workflows and purchase order management

▶ Inventory and warehouse management software including picking, packing, and shipping

▶ Advanced supply chain modules like demand planning and transportation management for distribution companies

▶ Production modules that include bill of materials (BOM), manufacturing resource planning (MRP), and quality management features for manufacturing companies

▶ Reporting and analytics for all the modules included in the ERP solution

Relationship Index Description

A product's Relationship score is calculated by a proprietary algorithm that factors in real-user satisfaction ratings for a number of relationship-related review questions. Software buyers can compare products in the ERP Systems category according to their Relationship scores to streamline the buying process and quickly identify the products that provide the best relationship with software sellers based on the experiences of their peers. For sellers, media, investors, and analysts, the Index provides benchmarks for product comparison and market trend analysis.

Badges are awarded to products for: Best Relationship (highest overall relationship score), Highest Quality of Support (highest overall quality of support score), and Easiest Doing Business With (highest ease of doing business with score).

Products included in the Mid-Market Relationship Index for ERP Systems | Fall 2022 have received both a minimum of 10 reviews and 5 responses from real users for each of the relationship-related questions featured in our review form by August 30, 2022. These ratings may change as the products are further developed, the sellers grow, and as additional opinions are shared by users, and a new Relationship Index report will be issued for this category as significant data is collected.

Acumatica

Acumatica
The Cloud ERP

4.4 ★★★★½ (593)

Best Relationship
Mid-Market
FALL 2022

Relationship Score

90%
Avg **74%**

Relationship Data

Likelihood to Recommend

90%
Avg **81%**

Ease of Business

Ease of Doing Business With

87%
Avg **84%**

Support

Quality of Support

84%
Avg **80%**

Top Industries Represented
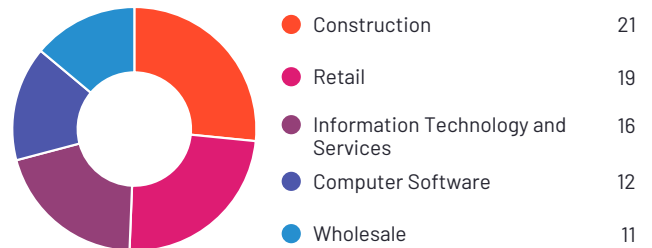
Industry	
● Construction	21
● Retail	19
● Information Technology and Services	16
● Computer Software	12
● Wholesale	11

Ownership	**HQ Location**	**Year Founded**	**Employees (Listed On Linkedin)**	**Company Website**
Acumatica	Kirkland, Washington	2007	409	acumatica.com

Relationship Index Methodology

Relationship Index Inclusion Criteria

Products included in the Mid-Market Relationship Index for ERP Systems | Fall 2022 have received a minimum of 10 reviews and 5 responses for each of the relationship-related questions featured in our survey by August 30, 2022. Inviting other users, such as colleagues and peers, to join G2 and share authentic product reviews will accelerate this process and encourage the inclusion of additional products.

Segmented Index Scoring Methodology

When viewing an Index report by segment size, the same Index scoring methodology applies. However, the review data used is only from reviewers who are employed by a company within a particular company segment.

G2 uses the following definitions for company segments:

▶ Small-Business Review: A review from someone who works at a company with 50 or fewer employees

▶ Mid-Market Review: A review from someone who works at a company with 51–1,000 employees

▶ Enterprise Review: A review from someone who works at a company with 1,001+ employees

Relationship Scoring Methodology

G2 rates products and sellers based on reviews gathered from our user community, as well as data aggregated from online sources and social networks. We apply a unique, patent-pending algorithm to this data to calculate the product's Relationship score. The Mid-Market Relationship Index for ERP Systems | Fall 2022 report is based off of scores calculated using the G2 relationship algorithm v1.0 from data collected through August 30, 2022. The Relationship score is affected by the following (in order of importance):

▶ Customers' reported ease of doing business with the seller based on reviews by G2 users

▶ Customers' satisfaction with the product's quality of support based on reviews by G2 users

▶ Customers' likelihood to recommend each product based on reviews by G2 users

▶ The number of reviews received on G2; buyers trust a product with more reviews, and a greater number of reviews indicates a more representative and accurate reflection of the customer experience.

PCBENNETT SOLUTIONS
End To End Business Software

Relationship Index Methodology (continued)

Categorization Methodology

Please visit G2's categorization methodology page to learn more about how products are categorized. For more in-depth information about how we refer to different types of software, please view our list of standard definitions.

Trust

Keeping our ratings unbiased is our top priority. We require the use of a LinkedIn account or verified business email address to validate a G2 user's identity and employer. We also validate users by partnering with sellers and organizations to securely authenticate users through select platforms. We do not allow users to review their current or former employers' products, or those of their employers' competitors. Additionally, all reviews are manually checked by our team after our algorithm filters out reviews that don't meet our submission requirements. All reviews must pass our moderation process before they are published.

Learn how Acumatica can work for your business by visiting us online at **pcbennett.com** or by calling **425-831-7924**.

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End To End Business Software